



## 2015 Second Quarter Results





This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. CEMEX, S.A.B. de C.V. and its direct and indirect subsidiaries ("CEMEX") intends these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. federal securities laws. In some cases, these statements can be identified by the use of forward-looking words such as "may," "should," "could," "anticipate," "estimate," "expect," "plan," "believe," "predict," "potential" and "intend" or other similar words. These forward-looking statements reflect CEMEX's current expectations and projections about future events based on CEMEX's knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from CEMEX's expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact on CEMEX or its subsidiaries, include the cyclical activity of the construction sector; CEMEX's exposure to other sectors that impact CEMEX's business, such as the energy sector; competition; general political, economic and business conditions in the markets in which CEMEX operates; the regulatory environment, including environmental, tax, antitrust and acquisition-related rules and regulations; CEMEX's ability to satisfy CEMEX's obligations under its material debt agreements, the indentures that govern CEMEX's senior secured notes and CEMEX's other debt instruments; expected refinancing of existing indebtedness; the impact of CEMEX's below investment grade debt rating on CEMEX's cost of capital; CEMEX's ability to consummate asset sales, fully integrate newly acquired businesses, achieve cost-savings from CEMEX's costreduction initiatives and implement CEMEX's global pricing initiatives for CEMEX's products; the increasing reliance on information technology infrastructure for CEMEX's invoicing, procurement, financial statements and other processes that can adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; weather conditions; natural disasters and other unforeseen events; and the other risks and uncertainties described in CEMEX's public filings. Readers are urged to read these presentations and carefully consider the risks, uncertainties and other factors that affect CEMEX's business. The information contained in these presentations is subject to change without notice, and CEMEX is not obligated to publicly update or revise forward-looking statements. Readers should review future reports filed by CEMEX with the U.S. Securities and Exchange Commission. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CEMEX's prices for CEMEX's products.

#### UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS, BASED ON INTERNATIONAL FINANCIAL REPORTING STANDARDS, AS APPLICABLE

Copyright CEMEX, S.A.B. de C.V. and its subsidiaries

#### 2Q15 results highlights



	January - June			Second Quarter				
Millions of US dollars	2015	2014	% var	l-t-l % var	2015	2014	% var	l-t-l % var
Net sales	7,244	7,737	(6%)	6%	3,839	4,154	(8%)	5%
Gross profit	2,337	2,313	1%	13%	1,301	1,331	(2%)	10%
Operating earnings before other expenses, net	834	722	16%	28%	496	456	9%	23%
Operating EBITDA	1,314	1,270	4%	14%	744	737	1%	13%
Free cash flow after maintenance capex	(174)	(396)	56%		102	63	62%	

- Operating EBITDA increased during the quarter by 13%, on a like-to-like basis, mainly due to higher contributions in Mexico, the U.S., and the Asia region
- This is the third quarter with double-digit growth in EBITDA, on a like-to-like basis



- Highest consolidated year-to-date cement and ready-mix volumes in 7 and 6 years, respectively
- Achieved during 1H15 approximately half of the US\$150 million in cost and expense reduction targeted for the full year
- Highest year-to-date operating EBITDA and operating EBITDA margin since 2009, despite adverse FX movements
- Highest 2Q free-cash-flow generation since 2010
- Record-low level of working capital days year to date
- Highest quarterly controlling interest net gain since 3Q09
- On the financing side, continued addressing our refinancing requirements, improving our debt maturity profile, reducing our interest expense and strengthening our capital structure



		6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Demostie	Volume (l-t-l <sup>1</sup> )	3%	2%	10%
Domestic gray	Price (USD)	(7%)	(7%)	0%
cement	Price (I-t-I <sup>1</sup> )	4%	4%	1%
	Volume (l-t-l <sup>1</sup> )	5%	5%	12%
Ready mix	Price (USD)	(7%)	(8%)	(0%)
	Price (I-t-l <sup>1</sup> )	3%	3%	(0%)
	Volume (l-t-l <sup>1</sup> )	0%	1%	17%
Aggregates	Price (USD)	(6%)	(7%)	(1%)
	Price (I-t-l <sup>1</sup> )	5%	4%	(2%)

- Higher cement volumes in Mexico and the Northern Europe and Asia regions; higher ready-mix volumes in Mexico, the U.S., and the South, Central America and the Caribbean and Mediterranean regions; and higher aggregates volumes in the U.S. and the South, Central America and the Caribbean and Asia regions
- Achieved record-high cement volumes in the Philippines and Nicaragua and record ready-mix volumes in Colombia, the Dominican Republic, Guatemala, Costa Rica, Israel, and Egypt
- Sequential increase in consolidated cement local-currency prices, on a like-to-like basis, mainly driven by increases in Mexico, the U.S., and the Asia region





Second Quarter 2015 Regional Highlights Mexico



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	1,511	1,551	(3%)	14%	745	816	(9%)	9%
Op. EBITDA	518	497	4%	21%	256	247	4%	24%
as % net sales	34.3%	32.0%	2.3pp		34.3%	30.3%	4.0pp	

Volume	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	8%	4%	(2%)
Ready mix	5%	2%	1%
Aggregates	1%	(5%)	(2%)

Price (LC)	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	6%	7%	3%
Ready mix	5%	5%	1%
Aggregates	8%	7%	2%

- Increase in year-over-year cement and ready-mix volumes
- Quarterly prices for our three core products in local-currency terms higher both sequentially and on a year-over-year basis
- The industrial-and-commercial and formal residential sectors were the main drivers of demand during the quarter
- In the infrastructure sector, we have seen volume growth year to date; increased activity is expected during 2H15



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	1,876	1,749	7%	7%	1,008	957	5%	5%
Op. EBITDA	220	147	50%	50%	156	119	31%	31%
as % net sales	11.7%	8.4%	3.3pp		15.5%	12.4%	3.1pp	

Volume	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	(0%)	(1%)	18%
Ready mix	13%	10%	9%
Aggregates	3%	3%	8%

Price (LC)	6M15 vs.	2Q15 vs.	2Q15 vs.
	6M14	2Q14	1Q15
Cement	8%	7%	2%
Ready mix	7%	6%	1%
Aggregates	1%	(1%)	0%

- Cement volumes decreased during the quarter mainly due to bad weather conditions and the decline in oilwell cement and related activity
- Ready-mix volumes increased 7% during the quarter on a like-to-like basis, adjusting for the acquisition of ready-mix plants in California during 1Q15
- Growth in year-to-date prices for our three core products; sequential price increases for cement and ready mix
- Highest EBITDA margin since 2Q08
- Housing permits accelerated in the last two months to an annual pace of 1.34 million units in June, 30% above last year
- Construction spending in the industrial-andcommercial sector increased 30% year-to-date May



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	1,605	2,049	(22%)	3%	904	1,138	(21%)	4%
Op. EBITDA	147	133	10%	23%	111	121	(8%)	11%
as % net sales	9.1%	6.5%	2.6pp		12.3%	10.6%	1.7pp	

Volume	6M15 vs.	2Q15 vs.	2Q15 vs.
volume	6M14	2Q14	1Q15
Cement	4%	6%	41%
Ready mix	(12%)	(10%)	32%
Aggregates	(16%)	(14%)	39%

Price (LC) <sup>1</sup>	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	1%	(0%)	(4%)
Ready mix	1%	0%	(5%)
Aggregates	8%	6%	(10%)

<sup>1</sup> Volume-weighted, local-currency average prices

- Like-to-like volumes increased by 17%, 2% and 2% for cement, ready-mix, and aggregates, respectively
- In Germany, pro-forma cement and ready-mix volumes, adjusting for the transactions with Holcim, increased by 13% and 1%, respectively, while aggregates volumes declined by 8% during the quarter; pro-forma cement prices in local-currency terms remained stable sequentially; the residential sector was the main driver of demand during 2Q15
- In Poland, domestic gray cement volumes growth of 43% resulted from a historically low base in 2Q14 and stronger volumes to our ready-mix operations; prices in local-currency terms increased 1% sequentially and 2% vs. Dec. 2014
- In the UK, double-digit growth in year-to-date cement volumes, driven by sustained growth in all sectors



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	784	861	(9%)	1%	409	449	(9%)	1%
Op. EBITDA	147	181	(19%)	(11%)	75	100	(25%)	(19%)
as % net sales	18.8%	21.0%	(2.2pp)		18.2%	22.2%	(4.0pp)	

Volume	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	(8%)	(11%)	5%
Ready mix	5%	9%	4%
Aggregates	(8%)	(1%)	8%

Price (LC) <sup>1</sup>	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	3%	(0%)	(1%)
Ready mix	1%	2%	1%
Aggregates	4%	4%	3%

- Regional pro-forma cement volumes, adjusted for the acquisition of cement assets from Holcim in Spain, decreased by 17% during the quarter and by 14% year to date
- In Egypt, the decline of our cement volumes resulted from lower activity due to Ramadan, which came 12 days earlier, as well as a high volume base in 2Q14
- In Spain, pro-forma cement volumes, adjusting for the acquisition of assets from Holcim, declined by 7% during the quarter and by 8% year to date, reflecting a strong 2Q14 in which high volumes resulted from pricing dynamics
- In Spain, pro-forma cement prices increased by 15% on a year-over-year basis, in local-currency terms



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	985	1,099	(10%)	1%	517	562	(8%)	5%
Op. EBITDA	308	365	(15%)	(5%)	160	178	(10%)	2%
as % net sales	31.3%	33.2%	(1.9pp)		31.0%	31.6%	(0.6pp)	

Volume	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	(3%)	(0%)	7%
Ready mix	3%	4%	7%
Aggregates	3%	1%	6%

Price (LC) <sup>1</sup>	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	(0%)	0%	0%
Ready mix	3%	4%	1%
Aggregates	3%	5%	5%

- Increase in regional ready-mix and aggregates volumes, on a year-over-year basis; in cement, we had favorable dynamics in Puerto Rico, Panama, the Dominican Republic, Costa Rica, and Nicaragua
- In Colombia, quarterly cement volumes declined 7%, but improved 11 percent sequentially, reflecting a partial recovery of market share lost in 1Q15
- In Panama, volume growth of our three core products reflects positive development across all sectors; cement volumes excluding the Panama Canal project increased by 18% during the quarter

Asia



Millions of US dollars	6M15	6M14	% var	l-t-l % var	2Q15	2Q14	% var	l-t-l % var
Net Sales	341	306	12%	13%	177	160	11%	14%
Op. EBITDA	83	59	40%	40%	45	34	34%	36%
as % net sales	24.2%	19.3%	4.9pp		25.7%	21.2%	4.5pp	

Volume	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	17%	19%	7%
Ready mix	(9%)	(10%)	(3%)
Aggregates	(29%)	7%	15%

Price (LC) <sup>1</sup>	6M15 vs. 6M14	2Q15 vs. 2Q14	2Q15 vs. 1Q15
Cement	3%	3%	3%
Ready mix	2%	1%	1%
Aggregates	(6%)	9%	3%

- Increase in regional cement volumes during the quarter reflects positive performance from our operations in the Philippines
- During the quarter, regional prices for our three core products increased both sequentially and on a yearover-year basis, in local-currency terms
- In the Philippines, the double-digit growth in cement volumes reflects positive performance mainly in the residential and industrial-and-commercial sectors, and also the introduction of the new grinding mill at the end of 2Q14





### 2Q15 Results

### Operating EBITDA, cost of sales and operating expenses



		January	- June			Second C	uarter	
Millions of US dollars	2015	2014	% var	l-t-l % var	2015	2014	% var	l-t-l % var
Net sales	7,244	7,737	(6%)	6%	3,839	4,154	(8%)	5%
Operating EBITDA	1,314	1,270	4%	14%	744	737	1%	13%
as % net sales	18.1%	16.4%	1.7pp		19.4%	17.7%	1.7pp	
Cost of sales	4,908	5,424	10%		2,538	2,823	10%	
as % net sales	67.7%	70.1%	2.4pp		66.1%	68.0%	1.9pp	
Operating expenses	1,503	1,591	6%		804	875	8%	
as % net sales	20.7%	20.6%	(0.1pp)		20.9%	21.1%	0.2pp	

- Operating EBITDA increased by 13% on a like-to-like basis mainly due to higher contributions from the U.S., Mexico, and the Asia region
- Cost of sales, as a percentage of net sales, decreased by 1.9pp during the quarter mainly driven by our cost-reduction initiatives
- Operating expenses, as a percentage of net sales, decreased by 0.2pp, as efficiencies were partially offset by higher distribution expenses during the quarter



	J	anuary - Jun	e	Se	econd Quart	er
Millions of US dollars	2015	2014	% var	2015	2014	% var
Operating EBITDA	1,314	1,270	4%	744	737	1%
- Net Financial Expense	604	692		288	343	
- Maintenance Capex	194	189		118	121	
- Change in Working Cap	283	453		(11)	148	
- Taxes Paid	412	438		251	211	
- Other Cash Items (net)	(5)	(108)		(4)	(148)	
Free Cash Flow after Maint. Capex	(174)	(396)	56%	102	63	62%
- Strategic Capex	115	55		39	32	
Free Cash Flow	(289)	(451)	36%	63	31	100%

 Working capital days decreased to 23 in the first half of the year, from 27 days during the same period in 2014

#### Other income statement items



- Foreign-exchange gain of US\$37 million resulting primarily from the fluctuation of the Mexican peso versus the U.S. dollar
- Loss on financial instruments of US\$9 million related mainly to CEMEX shares
- Controlling interest net income of US\$114 million, versus an income of US\$76 million in 2Q14, mainly reflects higher operating earnings before other expenses, lower financial expenses, higher equity in gain of associates, and lower income tax, partially offset by other expenses, a loss on financial instruments, and a lower foreign-exchange gain





Second Quarter 2015
Debt Information

#### **Debt-related information**



- Full redemption of US\$222 million 9.250% senior secured notes due 2020 and US\$746 million floating rate senior secured notes due September 2015
- Conversion of US\$304 million of 3.250% Convertible Subordinated Notes due 2016 during the quarter; an additional US\$321 million of these notes were exchanged for newly issued 3.720% Convertible Subordinated Notes due 2020
- As of July 21, reached commitments for US\$1.95 billion from a group of banks to refinance the remaining approximately US\$1.94 billion of our 2012 Facilities Agreement
  - 19 institutions are expected to participate in newly created tranches in the 2014 syndicated loan facility
  - New tranches are expected to have a 10% annual amortization in 2018 and 2019, and a final repayment in July 2020
  - Terms are expected to remain substantially the same and are expected to include a spread over LIBOR of between 250 and 400 basis points, depending on leverage level
  - The leverage covenant is expected to be 6.0x until March 2016 and is expected to gradually decline to 4.0x by June 2019
  - The transaction is expected to close in the following weeks, subject to execution of final documentation and satisfaction of certain conditions; however, we cannot assure you that this transaction will be consummated on these terms or at all

### Consolidated debt maturity profile



# Total debt excluding perpetual notes<sup>1</sup> as of June 30, 2015 US\$ 15,474 million



<sup>1</sup> CEMEX has perpetual debentures totaling US\$460 million

<sup>2</sup> Convertible Subordinated Notes include only the debt component of US\$1,451 million; total notional amount is about US\$1,563 million (on May 27th, US\$304 million of 3.250% Convertible Subordinated Notes due 2016 were converted and US\$321 million were exchanged for newly issued 3.720% Convertible Subordinated Notes due 2020)

### Consolidated debt maturity profile – pro forma<sup>1</sup>



Total debt excluding perpetual notes<sup>2</sup> as of June 30, 2015 US\$ 15,474 million



<sup>1</sup> Debt maturity profile presented on a pro forma basis assuming: (a) closing of a refinancing of the Facilities Agreement in the amount of approximately US\$1.94 billion with proceeds from lenders under the amended Credit Agreement; (b) IFRS effect is included in this graph on a preliminary basis and it will be adjusted after effective closing; (c) closing of this transaction is subject to certain conditions. However, we cannot assure you that this transaction will be consummated on the expected terms or at all.

<sup>2</sup> CEMEX has perpetual debentures totaling US\$460 million

<sup>3</sup> Convertible Subordinated Notes include only the debt component of US\$1,451 million; total notional amount is about US\$1,563 million (on May 27th, US\$304 million of 3.250% Convertible Subordinated Notes due 2016 were converted and US\$321 million were exchanged for newly issued 3.720% Convertible Subordinated Notes due 2020)





### 2015 Outlook

#### 2015 guidance



- We expect mid-single-digit increases in consolidated volumes for cement and ready mix, and low- to mid-single-digit increases for aggregates
- Cost of energy, on a per ton of cement produced basis, expected to decline slightly from last year's level
- Total capital expenditures expected to be about US\$800 million, US\$500 million in maintenance capex and US\$300 million in strategic capex
- We expect working capital investment during the year to be about US\$50 million
- We expect cash taxes to reach levels of between US\$550 and US\$600 million
- We expect a reduction in our cost of debt of US\$100 million, including our perpetual and convertible securities





Appendix

#### Additional information on debt and perpetual notes





<sup>1</sup> Includes convertible notes and capital leases, in accordance with IFRS <sup>2</sup> Consolidated Funded Debt as of June 30, 2015 was US\$14,298 million, in accordance with our contractual obligations under the Facilities Agreement <sup>3</sup> EBITDA calculated in accordance with IFRS

<sup>4</sup> Interest expense in accordance with our contractual obligations under the Facilities Agreement



#### Total debt<sup>1</sup> by instrument



		Second C	First Quarter			
Millions of US dollars	2015	% of total	2014	% of total	2015	% of total
Facilities Agreement	1,909	12%	4,148	25%	1,892	12%
New Syndicated-Bank Loan Facility	1,485	10%	N/A	N/A	1,104	7%
Other bank / WC Debt / CBs	209	1%	465	3%	203	1%
Fixed Income	10,420	67%	10,148	61%	11,319	70%
Convertible Subordinated Notes	1,451	9%	1,807	11%	1,732	11%
Total Debt <sup>1</sup>	15,474		16,569		16,250	

<sup>1</sup> Includes convertible notes and capital leases, in accordance with IFRS



	Domestic gray cement 6M15 vs. 6M14				Ready mix 115 vs. 6M	14	Aggregates 6M15 vs. 6M14			
	Volumes	Prices (USD)	Prices (LC)	Volumes	Prices (USD)	Prices (LC)	Volumes	Prices (USD)	Prices (LC)	
Mexico	8%	(9%)	6%	5%	(10%)	5%	1%	(8%)	8%	
U.S.	(0%)	8%	8%	13%	7%	7%	3%	1%	1%	
Germany <sup>1</sup>	(47%)	(14%)	7%	(48%)	(18%)	2%	(63%)	(13%)	7%	
Poland	38%	(25%)	(8%)	25%	(19%)	(1%)	(6%)	(6%)	15%	
France	N/A	N/A	N/A	(11%)	(20%)	(1%)	(5%)	(20%)	(1%)	
UK	13%	(5%)	4%	(2%)	(1%)	8%	4%	(2%)	7%	
Spain <sup>2</sup>	33%	(15%)	5%	(18%)	(6%)	16%	2%	(19%)	1%	
Egypt	(18%)	(5%)	3%	55%	10%	19%	10%	80%	94%	
Colombia	(11%)	(21%)	1%	4%	(19%)	4%	2%	(21%)	1%	
Panama	7%	1%	1%	(0%)	(3%)	(3%)	10%	3%	3%	
Costa Rica	11%	5%	4%	15%	(2%)	(4%)	38%	0%	(2%)	
Philippines	23%	2%	2%	N/A	N/A	N/A	N/A	N/A	N/A	

<sup>1</sup> On a pro-forma basis adjusting for the transactions with Holcim closed at the beginning of 1Q15, cement, ready-mix, and aggregates volumes increased by 10% and declined by 2% and 9%, respectively, year to date.
 <sup>2</sup> On a pro-forma basis adjusting for the transactions with Holcim closed at the beginning of 1Q15, cement volumes declined by 8%,

year to date.



	Domestic gray cement 2Q15 vs. 2Q14			Ready mix 2Q15 vs. 2Q14			Aggregates 2Q15 vs. 2Q14		
	Volumes	Prices (USD)	Prices (LC)	Volumes	Prices (USD)	Prices (LC)	Volumes	Prices (USD)	Prices (LC)
Mexico	4%	(10%)	7%	2%	(12%)	5%	(5%)	(11%)	7%
U.S.	(1%)	7%	7%	10%	6%	6%	3%	(1%)	(1%)
Germany <sup>1</sup>	(42%)	(14%)	7%	(44%)	(18%)	2%	(60%)	(14%)	6%
Poland	43%	(25%)	(8%)	25%	(17%)	2%	(1%)	(10%)	10%
France	N/A	N/A	N/A	(7%)	(21%)	(2%)	(2%)	(20%)	(1%)
UK	8%	(4%)	4%	(1%)	(1%)	8%	2%	(3%)	5%
Spain <sup>2</sup>	37%	(13%)	7%	(15%)	(5%)	18%	16%	(23%)	(5%)
Egypt	(23%)	(10%)	(4%)	53%	6%	13%	(16%)	63%	74%
Colombia	(7%)	(22%)	2%	3%	(20%)	4%	0%	(22%)	3%
Panama	4%	6%	6%	10%	(3%)	(3%)	21%	7%	7%
Costa Rica	14%	5%	2%	20%	1%	(2%)	31%	4%	2%
Philippines	25%	1%	3%	N/A	N/A	N/A	N/A	N/A	N/A

<sup>1</sup> On a pro-forma basis adjusting for the transactions with Holcim closed at the beginning of 1Q15, cement, ready-mix, and aggregates volumes increased by 13% and 1%, and declined by 8%, respectively, on a year-over-year basis. <sup>2</sup> On a pro-forma basis adjusting for the transactions with Holcim closed at the beginning of 1Q15, cement volumes declined by 7%, on

a year-over-year basis.



	Domestic gray cement	Ready mix	Aggregates		
	Volumes	Volumes	Volumes		
Consolidated <sup>1</sup>	mid-single-digit	mid-single-digit	low to mid-single-		
Consolidated	growth	growth	digit growth		
Mexico	mid to high-single-	mid-single-digit	mid-single-digit		
IVIEXICO	digit growth	growth	growth		
United States	mid-single-digit	mid-teens growth	mid-single-digit		
United States	growth	mu-leens growin	growth		
Germany <sup>1</sup>	4%	3%	1%		
Poland	10%	10%	0%		
France	N/A	(5%)	(3%)		
UK	6%	1%	4%		
Spain <sup>1</sup>	mid-single-digit decline	(22%)	(7%)		
Egypt	(9%)	52%	(4%)		
Colombia	flat to clightly pogative	mid-single-digit	high-single-digit		
COIUIIDId	flat to slightly negative	growth	growth		
Panama	(3%)	4%	8%		
Costa Rica	3%	10%	15%		
Philippines	16%	N/A	N/A		

<sup>1</sup> On a like-to-like basis for the ongoing operations

#### Definitions



6M15 / 6M14: Results for the first six months of the years 2015 and 2014, respectively.

**Cement:** When providing cement volume variations, refers to domestic gray cement operations (starting in 2Q10, the base for reported cement volumes changed from total domestic cement including clinker to domestic gray cement)

LC: Local currency

**Like-to-like percentage variation (I-t-l % var):** Percentage variations adjusted for investments/divestments and currency fluctuations

**Maintenance capital expenditures:** Investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies

**Operating EBITDA:** Operating earnings before other expenses, net plus depreciation and operating amortization

**pp:** Percentage points

**Prices:** All references to pricing initiatives, price increases or decreases, refer to our prices for our products

**Strategic capital expenditures:** Investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs



#### **Investor Relations**

- In the United States
   +1 877 7CX NYSE
- In Mexico
   +52 81 8888 4292
- ir@cemex.com

#### **Stock Information**

- NYSE (ADS): CX
- Mexican Stock Exchange: CEMEXCPO
- Ratio of CEMEXCPO to CX:10 to 1

#### **Calendar of Events**

October 22, 2015 Third quarter 2015 financial results conference call